**Draper Adds Three Pro AV Rep Firms**

**(Spiceland, Ind.) –**Draper, Inc., has announced the addition of three new independent Pro AV manufacturer representatives.

Image Marketing West now represents Draper Pro AV products in northern California, northern Nevada, Idaho, Oregon, Washington, and Alaska.

Vision2 Marketing West covers southern California, southern Nevada, and Hawaii.

UC Technology Partners represents Draper in the northeastern United States including New York (outside the Metro New York City area), Massachusetts, Maine, New Hampshire, Connecticut, Vermont, and Rhode Island.

“We’re very pleased to have these respected firms join the Draper team,” said Kevin Barlow, CTS-D, Director of Sales – Pro AV for Draper. “They are a great match with our culture and core values, and I’m excited to see these partnerships grow. They bring significant new resources to support our dealers, distributors, consultants, and end user customers.”

The Draper Pro AV portfolio of products and solutions includes a wide range of projection screens and fabrics, including our award-winning TecVision surfaces, as well as projector lifts, fly cage stacking frames, and AV mounts and structures to support the latest video wall technologies. The reps also handle Draper commercial window shade products through our Pro AV channel of authorized dealers.

For more on Draper, please contact your Draper Regional Sales Manager or the rep firm for your area.

• Audio Biz – Great Lakes

815-271-3000

**www.audiobiz.com**

• Excellence Marketing – Upper Midwest

952-949-9011

**www.excellencemarketing.com**

• HWPco – Southeast

678-866-0511

**www.hwpco.com**

• Image Marketing West – Pacific Northwest, Alaska

669-699-1618

**www.imagemarketingwest.com**

• Livella Brand Group – KS, MO, NE, IA, Southern IL

913-258-8090

**www.livellabrandgroup.com**

• Mainline Marketing – Florida, Caribbean

321-253-2030

**www.mainlinemarketing.com**

• McFadden Sales – Ohio Valley

614-899-6430

**www.mcfadden-sales.com**

• Mizzen Marketing – TX, OK, LA, AR

817-477-1991

**www.mizzenmarketing.com**

• Samuel K. Macdonald – Mid-Atlantic, Metro NYC

410-526-1776

**www.skmac.com**

• UC Technology Partners – Northeast

860-805-1394

**uctechnologypartners.com**

• Vision 2 Marketing West – Pacific Southwest, Hawaii  
 323-818-5002  
 **www.vision2marketing.com/west**

**About Draper**Draper, Inc. creates core, advanced, and tailored solutions for the professional audiovisual marketplace, including projection screens, custom AV mounts, structures, enclosures and lifts, as well as window shades and video conferencing solutions. The family-owned and operated business was established in 1902, and markets through a network of dealers and distributors to the commercial, architectural, education, and residential markets. To learn more, visit [www.draperinc.com](http://www.draperinc.com).

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